





## **ALJP2019**

## Instructions for LEA Group Members to make their purchasing decisions and a qualified purchase.

The LEA member should contact their preferred approved ALJP reseller and ask for help to select the product solutions they need. After gathering this information the reseller may or may not want to contact the local Emerson Network Power sales support office for additional help or consulting. In some cases the product may be highly configurable, and assistance from the local sales office should be sought to prevent ordering errors.

The LEA member is also welcome to contact the local Emerson sales office directly for help or consulting prior to contacting an authorized reseller.

Once all product selections have been configured and finalized the LEA member should initiate the purchase with their approved ALJP2012 reseller.

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**Local Vertiv Sales Contacts:** 

Exclusive Representative for Vertiv – Liebert Products and Services

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